

Costs due at signing of training agreement

Type of Expenditure	Amount	Method of Payment	Payment Made To
Training Agreement Deposit Fee	\$500	Lump sum	Guaranty Learning

Costs due at time of instructor development program

Type of Expenditure	Amount	Method of Payment	Payment Made To
Expenses while Training	Instructor Development Program \$4,000–\$5,500	As arranged	Guaranty Learning + Airlines, hotels, restaurants, etc.

Costs due at signing of franchise agreement

Type of Expenditure	Amount	Method of Payment	Payment Made To
Initial Franchise Fee	\$5,000 less the \$500 Deposit Fee if you are obtaining your first Guaranty Learning Center Franchise.	Lump Sum	Guaranty Learning
Initial Purchase of Materials	\$1,200	Lump Sum	Guaranty Learning

Cost due before opening

Type of Expenditure	Amount	Method of Payment	Payment Made To
Architect design	\$0–\$3,500	As Arranged	Architect
Leasehold Improvements	\$4,000–\$17,000	As Arranged	Contractor
Furniture, Equipment, Primary Sign & Supplies	\$1,100–\$2,500	As Arranged	Guaranty Learning and Vendors
Notebook Computer at Guaranty learning Center	\$600–\$1,400	As Arranged	Vendors
Professional Fees	\$0–\$1,200	As Arranged	Accountant, lawyer
Business License, Name Registration	\$100–\$200	As required by law	Local municipality, state

Costs due as required by landlord

Type of Expenditure	Amount	Method of Payment	Payment Made To
Security Deposit, if Required	\$1,000–\$3,500	As required by landlord	Landlord
Rent	\$1,000–\$3,500	As required by landlord	Landlord

Costs due 90 days after opening

Type of Expenditure	Amount	Method of Payment	Payment Made To
New Center Marketing	\$4,000–\$6,000	As arranged	Vendors

Costs due as arranged

Type of Expenditure	Amount	Method of Payment	Payment Made To
Payroll Cost for Teachers (3 Months)	\$2,000–\$4,000	Check or payroll service	Assistants
Additional Funds (3 months)	\$1,000	As arranged	Vendors, utilities